



PHILIPS

Philips China Hong Kong Group

Information Products

Alliance Systems & Appliances
Room 101, Hing Tai Commercial Bldg.,
114 Wing Lok Street, Sheung Wan
Hong Kong

dept / ref.

Attn: Mr Victor Lau

dir. ext. 4661

date

01 Jan 1993

Dear Mr Lau

[Distributorship Confirmation]

This letter is to confirm **Alliance Systems & Appliances'** attainment of distributorship of Philips Dictation Systems in Hong Kong commencing January 01, 1993 to December 31, 1993.

Please contact the undersigned for all details pertaining to this contractual agreement.

Yours sincerely
PHILIPS HONG KONG LIMITED

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Marketing Executive
Information Products

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