



PHILIPS

TO WHOM IT MAY CONCERN

Date : Jan 1, 1995
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AUTHORIZED SOLE DISTRIBUTOR

This is to confirm that ALLIANCE SYSTEMS & APPLIANCES is our Sole Distributor for Philips Dictation Systems.

They are being selected as our sole distributor in view of their qualitative support and service to customers.

In order to provide better service to dictation users, we, Philips Dictation Systems, will continue to provide our distributor, ALLIANCE SYSTEMS & APPLIANCES, with strong support.

Assuring you of our best attention at all times.

Regards,

Yours sincerely,
PHILIPS HONG KONG LIMITED



James Lo
Marketing & Sales Manager
Philips Dictation Systems

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